

## SAVE SIGNIFICANT TIME AND ENERGY IN THE DATA CENTER

Compellent's open and flexible storage design is ideally suited for Novell's open-source virtualization initiatives and helps you take control of your data center without fear of technology lock-in. What's more, Compellent's innovative technologies like Automated Tiered Storage, Thin Provisioning and Advanced Virtualization, can help bring green to your data center and the bottom line.

### Compellent Makes It Easy Being Green

#### Advanced Virtualization Saves Real Green

Compellent Virtual Storage teams with ZENworks Orchestrator for Xen to make the most of your server and storage resources by creating a flexible pool that can help shrink your data center footprint. Creating storage for hundreds of virtual servers with no wasted storage capacity can mean significant savings on hardware, energy expenses and CO2 emissions.

#### Conserve Energy on SAN Administration

The Advanced Virtualization benefits of Compellent and ZENworks significantly reduce SAN administration time. Boot virtual servers from the Compellent SAN and manage via Orchestrator to ease patch management, service pack testing and migration modeling.

#### Purchase, Power and Cool Only the Storage You Need

Compellent's Thin Provisioning allows you to purchase, power and cool significantly less storage than a traditional storage environment. Allocate any size virtual volume upfront yet only consume physical capacity when data is written.

#### Optimize Performance and Power Consumption

Automated Tiered Storage helps you reduce the impact of inactive data in programs with short data lifecycles, such as GroupWise. Leverage more energy and cost-efficient storage using Automated Tiered Storage to classify and move data at the block-level between tiers of storage based on frequency of access.

#### Focus Resources on Critical Applications

Fast Track takes Automated Tiered Storage to the next level by dynamically placing the most frequently used data on the fastest, or outer, tracks of each drive. Use fewer drives to manage your data – delivering a big cost and power savings without sacrificing performance.

#### Save Time and Money with Boot from SAN

Significantly reduce the power draw of internal server disk drives by booting from the Compellent SAN using Single Instance Images. Eliminate the costs associated with server disk drives, server-based software or third-party applications.

#### Do More Business Continuity with Less

Compellent brings robust business continuity solutions within reach by enabling you to replicate GroupWise data over low-cost IP lines. Improve your disaster recovery plan and rebuild a Novell server in minutes using Compellent's Boot from SAN.

#### Streamline Support

The Compellent SAN is approved under the award-winning Novell Yes Certified Program for both SLES and NetWare, so you can rely on seamless integration, even in heterogeneous environments. Leverage Compellent's Gold Level Technology Partnership for one-stop technical support and incident resolution.



"Compellent's Automated Tiered Storage didn't require drivers for our Netware and Groupwise servers, increased critical data availability and lowered our power and cooling costs."

SANDEE SPRANG  
Director of Information Technology  
South Carolina Office of the Attorney  
General

### Hesperia Unified School District

"With the combined benefits of Compellent and Novell we expect to eliminate 40 servers and 10 air conditioning units. That's good for the environment and our bottom line."

JAMES LINCOLN  
System Support Specialist  
Hesperia Unified School District



PartnerNet.  
GOLD  
PARTNER

Novell.

For more information or to engage a Compellent Business Partner, visit [www.compellent.com](http://www.compellent.com)  
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